

Improving Blood Utilization

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6/9/16

Overview

- **Background**
- **Insights**
- **Guidelines**
- **Interventions/Strategies**
- **Wastage**
- **Outcomes/Results**

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Background

- Blood management and transfusion safety are important for our patients because transfusions are high-volume, high-risk, and poorly utilized.



Mediware

Insights

- Unnecessary transfusions waste precious resources and cause avoidable harm.
- Making the decision to transfuse or not transfuse is a serious element of patient safety.
- Implementing evidence-based blood management and improving processes can translate into improvement for the patients we are privileged to serve.
- You may need an expert to kick start your program.
(Mediware)

Thank you for your attention. We look forward to your questions.

Current Transfusion Guidelines

PRBC Transfusion Suggested Guidelines

| Indication | Hgb Criteria | Comment |
|--|--------------|--|
| All Patients (elective) | < 7.0 | Transfuse 1 unit at a time |
| ACS (elective) (Chest Pain/Angina, STEMI) | < 8.0 | Transfuse 1 unit at a time |
| Hemorrhagic Shock | Variable | |
| Unstable with Hypotension | Variable | |
| Other | Variable | Document indication & Transfuse 1 unit at a time (if elective) |

Communication



SAVE THE DATES:

Improving Transfusion Safety

Medical Staff Briefing (MSB): Transfusion Safety Guidelines

| Guideline | High-Criticality | Comment |
|-----------------------|------------------|--|
| Acute care patients | >10 | Standard care not at a time |
| ACE Inhibitors (ACEI) | >10 | Standard care not at a time |
| Chemotherapy drugs | Variable | |
| Urologic obstructions | Variable | |
| Other | Variable | Consistent with the transfusion care not at a time guideline |

PMSC Orders

| Transfusion Order | Paired Transfusion | Transfuse if |
|-------------------|--|--|
| Open Container | Type & Screen | Type & Screen / Transfuse |
| | Screen type and screen | Screen type, screen type and screen only if transfused |
| | Screen type and screen (paired transfusion not allowed until 10 min) | Screen type and screen only if transfused |

Other orders to screen a patient, an additional order for a unit to be added to the blood bank. The physician called and has PMSC, with no order available.

Communication

C.E.U.

Clinical Education Update

April, 2014



Transfusion Safety:

- A blood transfusion is a liquid transplant
- TACO: Transfusion Associated Circulatory Overload
- TRALI: Transfusion Related Acute Lung Injury

Transfusion Guidelines

| PRBC Transfusion Suggested Guidelines | | |
|--|--------------|--|
| Indication | Hgb Criteria | Comment |
| All patients (elective) | < 7.0 | Transfusion 1 unit at a time |
| ACS (elective) Chest Pain/Angina, STEMI | < 8.0 | Transfuse 1 unit at a time |
| Hemorrhagic Shock | Variable | |
| Unstable with Hypotension | Variable | Normovolemic |
| Other | Variable | Document indication & transfuse 1 unit at a time (if elective) |

Communication

Esteemed Panel of Experts Invited to Hear

The Bloody Truth

"Dr. Hannon's evidence based presentation changed my blood product transfusion practices."

Amir Ghiassi, MD, Intensivist

"This was the best presentation I have ever attended."

Mike Mullaney, MD, Hospitalist

Speaker: Tim Hannon, MD

Doctor Tim Hannon is a board certified anesthesiologist who serves as medical director of the St. Vincent Indianapolis Blood Management Program, a forward thinking program which he designed and implemented with great success. Since its establishment in 2001, the blood management program has reduced hospital transfusions by over 30%, resulting in annual savings of over 7000 units of blood products and cost savings that exceed \$4,000,000 per year. The program has also substantially improved quality of care and increased patient safety, becoming a model for innovative quality improvement. Dr. Hannon is also the Founder and CMO of Strategic Healthcare Group LLC, a healthcare consulting group that is the national leader in safe, efficient and effective blood management solutions.

 **STRATEGIC HEALTHCARE GROUP LLC**
Promoting safe, efficient and effective blood utilization practice

Blood Usage High at SJO

*Evidence behind blood administration
How blood usage affects physicians*

**Wednesday
September 18, 2013**

5:30 – 7:30 PM

Zoul Auditorium

RSVP: Kristin.Taylor@stjoe.org or 714-568-5550

GET THE FACTS

- 1** America is blood thirsty
- 2** Transfusion education is a bloody mess
- 3** Less is more for transfusions
- 4** Transfusions are double trouble for hospital acquired infections
- 5** Transfusion complications: You break it, you pay for it

St. Joseph Health 
St. Joseph Hospital

The Bloody Truth 1

Interventions / Strategies

- Chartered a Transfusions Safety Committee with physician champions, Blood Bankers, and other stakeholders.
- Mandatory education for physicians, RNs, and couriers.
- Road-show education where nurses on all shifts in all departments reviewed RBC transfusion guidelines and received “Nurses are the heart of transfusion safety” badge holders.
- Built standardized order sets and inserted them into “favorites” of all physicians who had ordered blood during the prior 12 months.

Metrics

2015

| Ordering Practices | Poor | Average | Goal | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD |
|---|------------|------------|------------|-------|------|------|-------|-------|------|-------|------|-------|------|-------|-------|-------|
| Crossmatch:Transfuse ratio | > 2.5 | 2.0-2.5 | < 2.0 | 1.87 | 1.8 | 1.90 | 1.85 | 1.78 | 1.35 | 1.82 | 1.72 | 1.73 | 1.74 | 1.67 | 1.67 | 1.74 |
| Appropriate Use (pRBC, platelets, plasma, cryo) | Poor | Average | Goal | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD |
| Gross utilization pRBC | Trend ↑ | Trend ↔ | Trend ↓ | 589 | 581 | 587 | 554 | 533 | 620 | 554 | 670 | 646 | 605 | 557 | 622 | 593 |
| Gross utilization platelets | Trend ↑ | Trend ↔ | Trend ↓ | 129 | 109 | 135 | 105 | 127 | 120 | 84 | 138 | 153 | 97 | 111 | 132 | 120 |
| Gross utilization plasma (tracking only) | | | | 55 | 91 | 137 | 214 | 139 | 87 | 113 | 123 | 156 | 105 | 79 | 159 | 122 |
| Gross utilization cryo | Trend ↑ | Trend ↔ | Trend ↓ | 40 | 59 | 30 | 50 | 10 | 75 | 15 | 40 | 169 | 0 | 50 | 40 | 48 |
| Lab/Blood Bank Practices | Poor | Average | Goal | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD |
| RBC Product wastage and discard | >3% | 2%-3% | < 2% | 1.5% | 1.1% | 0.3% | 2.0% | 2.0% | 0.6% | 0.9% | 0.7% | 0.3% | 0.1% | 0.9% | 0.8% | 0.9% |
| Platelet Product wastage and discard | >10% | 5%-10% | < 5% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.3% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Plasma Product wastage and discard | >10% | 5%-10% | < 5% | 30.0% | 4.0% | 8.0% | 3.6% | 7.0% | 1.0% | 5.0% | 6.0% | 0.0% | 3.8% | 6.3% | 11.0% | 7.1% |
| Cryo Product wastage and discard | >10% | 5%-10% | < 5% | 4.8% | 1.7% | 0.0% | 23.0% | 10.0% | 0.0% | 46.0% | 0.2% | 23.8% | 0.0% | 20.0% | 0.0% | 10.8% |
| Tranfusion Reaction | | | | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD |
| Allergic (Nonanaphylactic) | | | | 2 | | | | 1 | 1 | | 1 | 1 | 1 | | | 7 |
| Febrile | | | | 2 | | 1 | | 1 | 2 | 1 | | | | | | 7 |
| Febrile + Allergic | | | | | | | | | | | | | | | | 0 |
| Delayed Hemolytic | | | | | | | | | | | | | | | | 0 |
| Acute Hemolytic | | | | | | | | | | | | | | | | 0 |
| Chills | | | | | | | | | | | | | | | | 0 |
| Circulatory Overload (TACO) | | | | | | | | | | | | | | | | 0 |
| Trans Assoc Dyspnea | | | | | | | 1 | | | | | | | | | 1 |
| Delayed Serologic | | | | | | | | | | | | | | | | 0 |
| Reported Reaction not substantiated | | | | 3 | | | | | 2 | | 1 | | 2 | | 2 | 10 |
| Total Transfusion Reactions | | | | 7 | 0 | 1 | 1 | 2 | 5 | 1 | 2 | 1 | 3 | 0 | 2 | 25 |

Interventions: Education

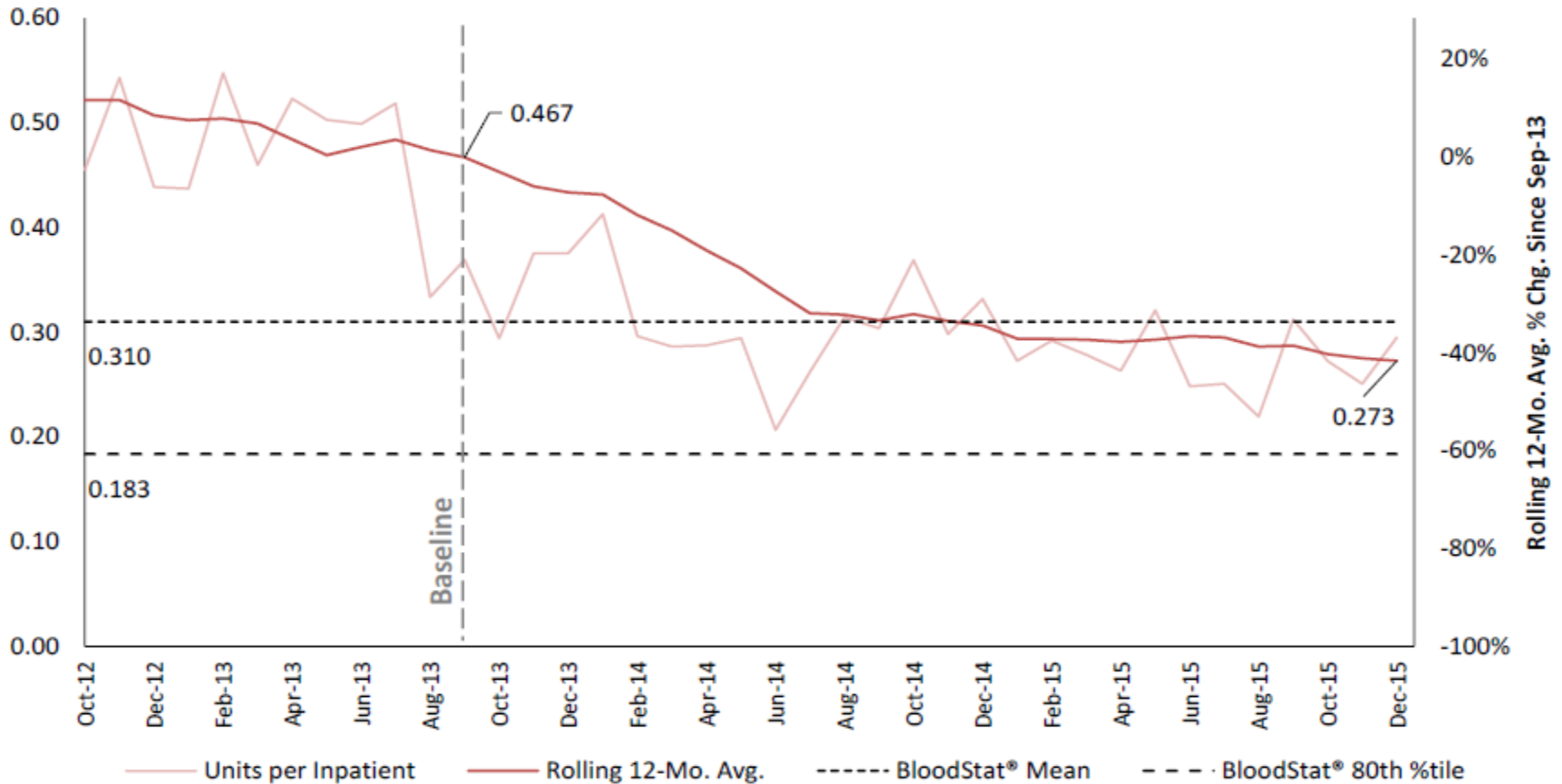
- Ongoing
- By service line
- Self-learning modules
- Skills Days
- 1:1 as needed



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Utilization: Outcomes / Results

St. Joseph Hospital (Orange)
BloodStat® Utilization Trend
All Products



What about waste?



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Waste: Management Changes

- Identified the problem of excessive component wastage
- Reviewed current use
 - Inpatient
 - Outpatient Infusion Center
- Reviewed existing processes
 - Inventory
 - Turn around time

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Waste: Define Baseline

- **Establish inventory par levels**
 - Collaborate with provider
 - Review current use (average and range)
- **Monitor waste**
 - Type of component
 - Reason for waste (ordered, not used¹; returned late)
 - Location of waste (OR, ED, Med/Surg)

¹Clark. Blood and component wastage report. Transfusion 1989;29:139.

Identify Factors Affecting Waste

- **Outdating**
 - Define by component
 - PRBC 35 – 42 day shelf life
 - Platelets 5 day shelf life
- **Wastage**
 - Lack of awareness and training
 - Management of temperature-validated containers
 - Misinterpretation of PRBC temperature indicators
 - Need for accountability when ordering

Heitmiller. Blood wastage reduction using Lean Sigma methodology. Transfusion 2010;50:1881.

Control Factors Affecting Waste

- **Education and training**
 - Couriers
 - Nurses
 - Collaborate with Medical Staff
- **Labels/signs**
 - On components
 - On coolers
- **Establish accountability**
 - Notify ordering provider of component and cost

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Waste: Collaboration with Provider

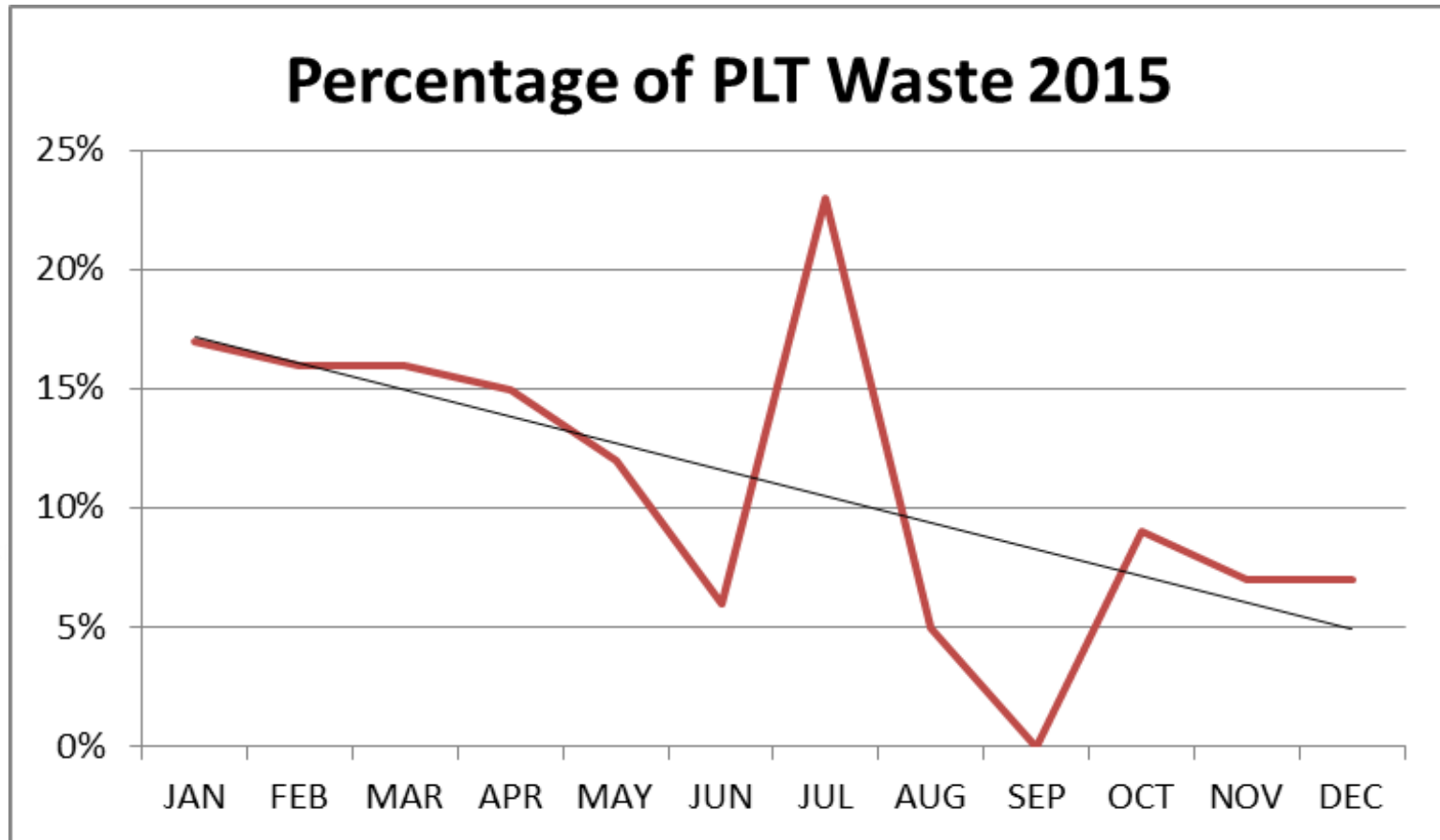
- Provider: American Red Cross (ARC)
 - Decreased stock inventory for platelets and red cells
 - Faxed ARC with expiring units
 - Evaluated STAT vs. Routine Orders for Platelets
 - Initiated ARC to ship AB platelets on Thursdays

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Waste: Revised PAR Levels



Waste: Outcomes / Results



Waste: Next Steps

- Blocked scheduling for Infusion Center
- Advanced communication regarding elective, complicated cardiac surgery cases
- Plasma and Cryoprecipitate education
- Evaluate feasibility of implementing Titer Group O Plateletpheresis
- Ensure consistent use of transport containers
- Label components and coolers

Expand on current waste management and disposal practices

Waste: Next Steps

- Change the indication for Platelets on the order in Meditech
- Ongoing reassessment of PAR levels
- Research possibility of increasing AB stock
- Perform report reconciliation to increase accountability when ordering

Part of our mission is to provide the highest quality of care

Waste: Next Steps

- Track reasons for wastage and focus future interventions on top contributors
- Data are power for change

| Location and Reason for Component Loss | Plate- | | | | TOTAL Lost | % Lost |
|---|--------|------|--------|------|---------------|-----------|
| | RBCs | lets | Plasma | Cryo | | |
| IN-DATE LOSSES | | | | | | |
| (A) Units Wasted in Ward/ER/OR | | | | | | |
| Improper ordering | | | | | | |
| Improper handling | | | | | | |
| Improper storage | | | | | | |
| Accidental breakage/leakage | | | | | | |
| Returned—wrong component or wrong patient | | | | | | |
| Returned—hemolyzed/clotted component | | | | | | |
| Patient not ready (no IV access, refusal, etc) or patient deceased before transfusion | | | | | | |
| TOTAL | | | | | | |
| (B) Units Wasted in Laboratory | | | | | | |
| Blood bank equipment failure | | | | | | |
| Improper ordering | | | | | | |
| Improper selection | | | | | | |
| Improper handling | | | | | | |
| Improper storage | | | | | | |
| Accidental breakage/leakage | | | | | | |
| TOTAL | | | | | | |
| (C) Units Wasted in Transport (eg, pneumatic tube system) | | | | | | |
| Total In-date Losses (A+B+C) | | | | | | |
| OUTDATE LOSSES (Components expired in the original storage state) | | | | | | |
| Total Losses (In-date + Outdate) | | | | | | |
| RBCs = Red Blood Cells; Cryo = Cryoprecipitated AHF; ER = emergency room; OR = operating room; IV = intravenous. | | | | | | |

Waste: Wish List

- Systematic replacement/refurbishment of refrigerators and other equipment.
- Remote monitoring for temperature-validated containers.

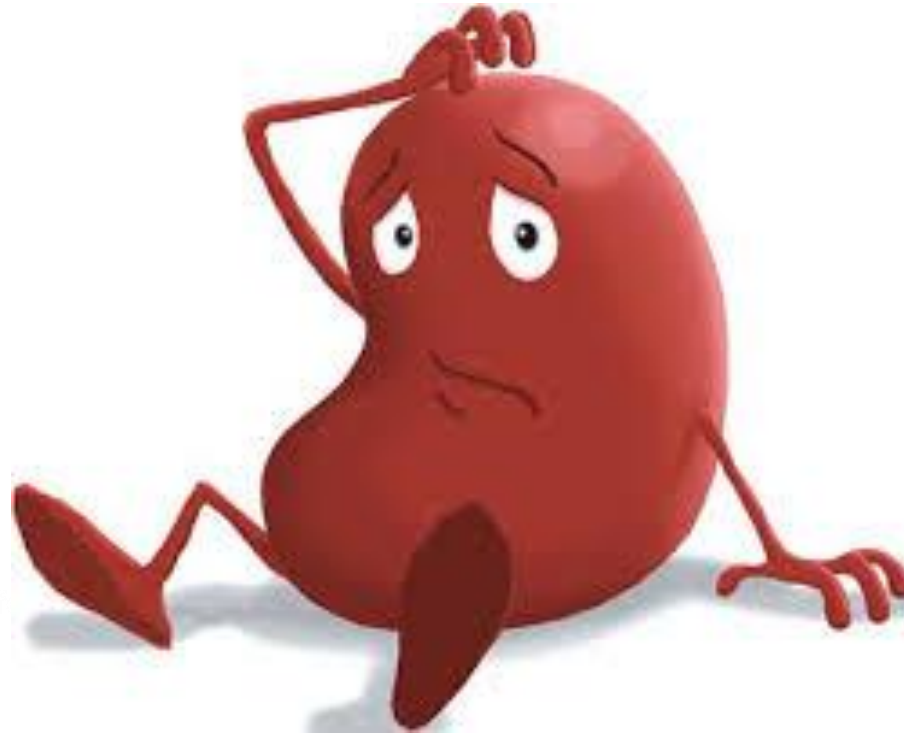
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Overall: Outcomes / Results

- **10%** decrease of platelet wastage.
- Overall decrease in PRBC, Platelets, plasma, and cryoprecipitate of **37%**.
- Savings of **9,674** units.
- Total estimated savings of **\$16,017,677**.
 - Purchase cost savings of **\$1,949,503**.
 - Transfusion cost savings of **\$3,938,363**.
 - Adverse Events cost savings of **\$10,129,811**.

Questions?



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