

Better Together

HASC Virtual Annual Meeting 2021

April 29 – 30



WIPFLI

STRATEGIC BUSINESS PARTNERS

WIPFLI LLP

With over 2,000 associates and 49 offices throughout the U.S., Wipfli ranks among the top 20 accounting and business consulting firms in the nation. Our health care industry practice serves the financial, operational and compliance needs of hospitals, skilled nursing facilities, senior housing and long-term care facilities, clinics, medical practices and other health care organizations. Our integrated team of professionals provide a range of services including financial, clinical and operations management; reimbursement and revenue cycle management; strategic planning; audit and tax; and innovative technology solutions.

Phone: (510) 768-0066 | **Website:** www.wipfli.com/healthcare

DIAMOND

ANTHEM BLUE CROSS

Anthem Blue Cross has been serving the health insurance needs in California since 1937. Together with its branded affiliates, Anthem provides health care services to more than 8.7 million health plan members in California, and includes a broad network of more than 65,000 care providers. Offering a full continuum of product and coverage options, Anthem Blue Cross provides customers with unparalleled choice and flexibility in meeting their health plan needs. Anthem, with its strong track record for innovation, focuses on progressive products and services designed to improve the health status of all Californians. Unique offerings available in the individual, small group, large group, senior and Medi-Cal markets include a full range of integrated medical and specialty products.

Phone: (805) 557-6655 | **Website:** www.anthem.com/ca

PLATINUM

BLUE SHIELD OF CALIFORNIA

Blue Shield of California is a nonprofit health plan whose mission is to provide individuals and families with access to quality health care at affordable prices. The company is committed to finding new ways to collaborate with health care providers in expanding access to care and reducing costs.

Phone: (415) 229-5000 | **Website:** www.blueshieldca.com/provider

LANES

Los Angeles Network for Enhanced Services (LANES) is a nonprofit, community driven Health Information Exchange network. We enable comprehensive health data, clinical data insights and population health capabilities at the point of care throughout L.A. County's health care ecosystem. LANES was created with the purpose for improving community health with a special focus on the underserved population of Los Angeles, the most populous and diverse U.S. county of more than 10.4 million residents representing 140-plus cultures. LANES continues to make giant leaps to streamline health care delivery throughout the region.

Phone: (520) 906-7133 | **Website:** www.LanesLA.org

ONELEGACY

OneLegacy is a nonprofit organization dedicated to saving lives through organ, eye and tissue donation in seven counties in Southern California: Los Angeles, Orange, Riverside, San Bernardino, Ventura, Santa Barbara and Kern. It serves more than 200 hospitals, 10 transplant centers, a diverse population of nearly 20 million, donors and families across the region, and waiting recipients across the country.

Phone: (213) 229-5604 | **Website:** www.onelegacy.org



GOLD

CDF LABOR LAW LLP

For over 25 years, CDF Labor Law LLP has distinguished itself as one of the top labor and employment defense law firms in California, representing employers in single-plaintiff and class action litigations, and advising employers on related legal compliance and risk avoidance. The firm has five offices throughout the state – in Sacramento, San Francisco, Los Angeles, Orange County and San Diego. CDF has extensive experience defending employers in the health care industry in employment-related claims, as well as compliance strategies to avoid litigation in the first place.

Phone: (949) 622-1661 | **Website:** www.CDFLaborLaw.com.



CIGNA HEALTHCARE

Cigna Corporation is a global health service company dedicated to improving the health, well-being and peace of mind of those we serve. We deliver choice, predictability, affordability and access to quality care through connected, personalized solutions that advance whole person health, both in body and mind. With more than 170 million customer and patient relationships in more than 30 countries and jurisdictions, we harness actionable insights that drive better health care results. Our diverse workforce of more than 70,000 employees is dedicated to living our mission and being champions of our customers and communities each and every day.

Phone: (818) 500-6262 | **Website:** www.cigna.com



COLLECTIVE MEDICAL

The community is the care team for complex patients who often use hospitals as their primary point of care. Collective Medical's Collective Platform links together disparate organizations in a community – starting with hospitals – to enable a continuum of care for complex patients, particularly in the safety net and older populations. Collective facilitates California's largest care collaboration network – via sophisticated analytics and powerful shared care planning – with data from 190 California hospitals. The Collective Platform has consistently demonstrated improved outcomes.

Phone: (801) 285-0770 | **Website:** www.collectivemedical.com



COVERYS

Coverys is a leading provider of medical professional liability insurance committed to helping reduce distractions so health care professionals and organizations can focus on what matters most – patients. You can count on Coverys for flexible coverage options, innovative insurance solutions, advanced data analytics, best-in-class education and risk mitigation resources, and unique support programs to assist health care providers who are experiencing a claim, adverse event, or burnout. With 40-plus years of experience serving the medical community and underwriting companies with "A" (Excellent) ratings from A.M. Best, you can be confident in Coverys' financial strength and stability.

Phone: 800.225-6168 | **Website:** www.coverys.com



ELEVATED MEDIA HEALTHCARE

Elevated Media Healthcare fuses the creative agency and high-end video production company expertise gathered through our years with Elevated Media Productions, and blends it with a more focused and accessible option for health care clients of all sizes. We understand that working within the health care industry is sensitive, and each team member is trained to work under HIPAA compliance and with the utmost respect for the doctors, patients, staff and locations we serve. It is our pleasure and passion to deliver quality video content and authentic stories in health care and related industries.

Phone: (323) 405-7007 | **Website:** www.ElevatedMediaProductions.com



HEALTH NET, LLC

Health Net, LLC serves more than three million Californians with health plans for individuals, families, employers, people with Medicare and people with Medi-Cal. Health Net also offers access to behavioral health services, substance abuse prevention programs, managed health care services for prescription drugs, and employee assistance programs.

Phone: (800) 291-6911 | **Website:** www.healthnet.com



GOLD



HOOPER, LUNDY & BOOKMAN PC

Hooper, Lundy & Bookman is the largest law firm in the U.S. dedicated solely to the representation of health care providers and suppliers. With clients in all 50 states, we have offices in Los Angeles, San Francisco, San Diego, Washington D.C., Boston and Denver.

Phone: (310) 551-8111 | **Website:** www.health-law.com



HSS INC.

TEAM (Techniques for Effective Aggression Management) training by HSS Inc. provides hospital staff with the knowledge and skills to effectively manage patient-related aggression and violence. TEAM is compliant with OSHA, CMS, The Joint Commission and is an Endorsed Business Partner of the Hospital Association of Southern California — with the goal of providing hospitals with mandated Cal/OSHA training for the workplace.

Phone: (844) 477-7781 | **Website:** www.hss-us.com

MARSH & MCLENNAN AGENCY

Marsh & McLennan Agency (MMA) is a wholly-owned subsidiary of Marsh, serving the risk prevention and insurance needs of middle market companies in the U.S. MMA has access to broad resources and solutions across all of its sister companies under the Marsh & McLennan Companies banner. Although we are not integrating the businesses with Marsh, we are able to leverage the value of our respective capabilities and intellectual capital in those instances where there is a compelling case for collaboration between MMA and Marsh. Mid-size companies need a partner they can trust and that can provide additional tools for opportunity and growth. We strive every day to service those needs.

Phone: (858) 550-4972 | **Website:** www.marshmma.com



SPEEDTRACK, INC.

SpeedTrack delivers insight-driven decision making solutions for health care professionals. Our products include population health decision support (PHDS) applications for risk-based contracts (ACO's, health plans, self-insured employees), and acute care business development and strategic planning.

Phone: (949) 378-3485 | **Website:** www.speedtrack.com



SUNRx

SUNRx is a leading 340B administrator that helps covered entities optimize their 340B programs through comprehensive, auditable technology solutions and high-touch customer service with a hands-on approach to program implementation, contract pharmacy setup, and ongoing program management.

Phone: (858) 269-7114 | **Website:** www.sunrx.com

TEAMHEALTH

TeamHealth is one of the largest providers of outsourced physician staffing solutions for hospitals in the U.S.

Phone: (800) 818-1498 | **Website:** www.teamhealth.com



CONTRIBUTORS

AMERICAN CAREER COLLEGE

American Career College has been in business for over 40 years and has three campuses located across Southern California. With over 50,000 graduates, we are proud to be able to play a part in educating the health care leaders of tomorrow. In addition to our Licensed Vocational Nursing, Medical & Dental Assisting, and several other diploma programs, we also provide associate degree level programs in the fields of Nursing (RN), Radiography, Occupational Therapy Assistant, Physical Therapy Assistant, Surgical Technology, and Respiratory Therapy.

Phone: (877) 832-0790 | **Website:** www.americancareercollege.edu



CONTRIBUTORS



BETA HEALTHCARE GROUP

BETA Healthcare Group (BETA) is the largest professional liability insurer of hospitals on the West Coast and provides health care entity comprehensive liability, workers' compensation, and medical professional liability coverages. In addition, BETA provides alternative risk and insurance services, third-party claims administration services, and risk management and claims consulting services.

Phone: (800) 838-4111 | **Website:** www.betahg.com



KEENAN HEALTHCARE

Keenan HealthCare provides innovative employee benefit, consulting, risk management, and financial services solutions to California hospitals and physician groups through unique, proprietary programs. Founded in 1972, Keenan joined the AssuredPartners family of companies in 2017, allowing for regional and health care industry expertise with a nationwide network of resources. Keenan's innovative insurance solutions for health care providers help these clients maintain focus on their patients' needs.

Phone: (310) 212-0363 | **Website:** www.keenan.com/health-care



L.A. Care
HEALTH PLAN

L.A. CARE HEALTH PLAN

Committed to the promotion of accessible, high-quality health care, L.A. Care Health Plan (Local Initiative Health Authority of Los Angeles County) is an independent local public agency created by the state of California to provide health coverage to low-income Los Angeles County residents. With more than 1.9 million members in six product lines, L.A. Care is the nation's largest publicly-operated health plan.

Phone: (213) 694-1250 | **Website:** www.lacare.org



MOSS ADAMS

MOSS ADAMS LLP

Moss Adams is a leader in assurance, tax, consulting, risk management, transaction and wealth services. It has been immersed in the health care industry for over 40 years and serve more than 2,200 clients along the health care continuum, helping them make smart and informed business decisions. One of the largest groups in the firm, Moss Adams' health care team is organized into six distinct practice areas in order to best serve its unique client base across the country

Phone: (949) 221-4000 | **Website:** www.mossadams.com/industries/health-care



PILLSBURY WINTHROP SHAW PITTMAN LLP

Pillsbury's health care industry team advises physician groups, health care systems and institutional providers, managed care organizations, private equity firms, device and pharmaceutical companies and health care IT companies on transactional, regulatory, and litigation matters. The firm provides support for its clients in all facets of their businesses.

Phone: (213) 488-7100 | **Website:** www.pillsburylaw.com



SOUND PHYSICIANS

Sound Physicians is a leading national health care organization with a proven track record of improving clinical and financial outcomes for our partners nationwide. We combine engaged clinicians, evidence-based processes, and a high-performance model to drive results across the acute episode of care — through emergency medicine, hospital medicine, critical care, anesthesia, value-based care, telemedicine, and physician advisory services.

Phone: (855) 768-6363 | **Website:** www.soundphysicians.com