



**HOSPITAL  
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**2017 HASC ANNUAL MEETING  
APRIL 5-7**

*Bacara Resort & Spa, Santa Barbara, California*

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**Address:** 120 Via Merida, Thousand Oaks, CA 91362

**Phone:** (805) 557-6655

**Website:** [www.anthem.com/ca](http://www.anthem.com/ca)

### **TOYON ASSOCIATES, INC.**



For over 30 years, Toyon Associates has ensured that hospitals and integrated health systems maximize their Medicare and Medicaid reimbursements while maintaining compliance with government regulations. Toyon offers comprehensive services from cost report preparation through appeals. The firm strives to combine innovative technology with a passion for accuracy and a commitment to service excellence.

**Address:** 1800 Sutter Street, Suite 600, Concord, CA 94520

**Phone:** (925) 685-9312

**Website:** [www.toyonassociates.com](http://www.toyonassociates.com)

### **WIPFLI LLP/HFS CONSULTANTS**



Wipfli LLP/HFS Consultants provides health care management solutions for hospitals, skilled nursing, senior housing and long-term care facilities, clinics, medical groups, and other health care organizations. Services include financial, clinical, and operations management; behavioral health integration; HIM; reimbursement and revenue cycle management; as well as multiple other services. With its recent merger with Wipfli LLP, HFS adds audit, tax, and IT services to its consulting practice.

**Address:** 505 14th Street, 5th Floor Oakland, CA 94612

**Phone:** (510) 768-0066

**Website:** [www.hfsconsultants.com](http://www.hfsconsultants.com)

**APRIL 5-7, BACARA RESORT & SPA, SANTA BARBARA**



## 2017 HASC ANNUAL MEETING APRIL 5-7

*Bacara Resort & Spa, Santa Barbara, California*

### DIAMOND

#### MOLINA HEALTHCARE



Since 1985, Molina Healthcare of California has been providing government-funded care for low-income individuals. Our mission is to provide quality health care to people receiving government assistance. As of September 2016, the company served approximately 683,000 members through Medi-Cal, Medicare, Medicare-Medicaid (Duals) and Covered California (Marketplace). Molina's service areas include Sacramento, Los Angeles, San Bernardino, Riverside, San Diego and Imperial counties.

**Address:** 200 Oceangate, Long Beach, CA 90802

**Phone:** (562) 435-3666

**Website:** [www.molinahealthcare.com](http://www.molinahealthcare.com)

### PLATINUM

#### ALLIANT INSURANCE SERVICES, INC.



Alliant provides property and casualty, workers' compensation, employee benefits, surety, and financial products and services to some 27,000 clients nationwide, including public entities, tribal nations, health care, energy, law firms, real estate, construction, and other industry groups. Alliant ranks among the 8th largest insurance brokerage firm in the United States, with 2,700 employees in 90 offices in 27 states.

**Address:** 1301 Dove Street, Suite 200, Newport Beach, CA 92660

**Phone:** (949) 756-0271

**Website:** [www.alliantbenefits.com](http://www.alliantbenefits.com)

#### BLUE SHIELD OF CALIFORNIA



As a nonprofit health plan, Blue Shield of California is guided by a mission to provide individuals and families with access to quality health care at affordable prices. The company is committed to finding new ways to collaborate with health care providers in expanding access to care and reducing costs.

**Address:** 50 Beale Street, San Francisco, CA 94105

**Phone:** (415) 229-5000

**Website:** [www.blueshieldca.com/provider](http://www.blueshieldca.com/provider)

#### CIGNA HEALTHCARE



Cigna HealthCare seeks to be more than a health insurance company. Its goal is to be a global health service company. Cigna works with employers and organizations around the world helping employees stay healthy and on the job. The company works with brokers and consultants to develop programs that help individuals and families.

**Address:** 400 N. Brand Boulevard, Suite 400, Glendale, CA 91203

**Phone:** (818) 546-5100

**Website:** [www.cigna.com](http://www.cigna.com)

APRIL 5-7, BACARA RESORT & SPA, SANTA BARBARA



**2017 HASC ANNUAL MEETING  
APRIL 5-7**

*Bacara Resort & Spa, Santa Barbara, California*



**HEALTH NET, INC.**

Health Net provides and administers health benefits to more than 6 million individuals nationwide through group, individual, Medicare (including the Medicare prescription drug benefit commonly referred to as “Part D”), Medicaid and Department of Defense (including TRICARE, and Veterans Affairs programs). Health Net also offers behavioral health, substance abuse and employee assistance programs.

**Address:** 21650 Oxnard Street, Woodland Hills, CA 91367

**Phone:** (800) 291-6911

**Website:** [www.healthnet.com](http://www.healthnet.com)



**ONELEGACY**

OneLegacy is the non-profit organization dedicated to saving lives through organ, eye and tissue donation in the seven-county, greater Los Angeles area. With more than 215 hospitals, 11 transplant centers and a population of nearly 20 million in its service area, OneLegacy is the world’s largest organ, eye and tissue recovery organization.

**Address:** 221 S. Figueroa Street #500 Los Angeles, CA 90012

**Phone:** (213) 229-5604

**Website:** [www.onelegacy.org](http://www.onelegacy.org)



**UNITED HEALTHCARE**

UnitedHealthcare is dedicated to helping people nationwide live healthier lives by simplifying the health care experience, meeting consumer health and wellness needs and sustaining trusted relationships with care providers. The company offers a range of benefit programs for individuals, employers and Medicare and Medicaid beneficiaries.

**Address:** 5757 Plaza Drive, Cypress, CA 90630

**Phone:** (714) 226-4927

**Website:** [www.uhc.com](http://www.uhc.com)

**GOLD**

**AETNA**

Aetna offers a broad range of traditional, voluntary and consumer-directed health insurance products and related services, including medical, pharmacy, dental, behavioral health, group life and disability plans, and medical management capabilities, Medicaid health care management services, workers’ compensation administrative services and health information technology products and services.

**Address:** 2625 Shadelands Drive, Walnut Creek, CA 94598

**Phone:** (800) 872-3862

**Website:** [www.aetna.com](http://www.aetna.com)







## 2017 HASC ANNUAL MEETING APRIL 5-7

*Bacara Resort & Spa, Santa Barbara, California*



### ALLIED UNIVERSAL SECURITY SERVICES

Allied Universal Security Services is the premier provider of highly-trained health care security personnel and electronic security solutions. Responsive, client-focused security officers and managers at health care facilities across the country are supported by national resources developed from over 50 years of security expertise.

**Address:** 1551 N. Tustin Ave., Suite 650, Santa Ana, CA 92705

**Phone:** (310) 261-9038

**Website:** [www.aus.com](http://www.aus.com)



### APOLLOMD

ApolloMD partners with more than 100 hospitals nationwide to provide integrated multi-specialty physician services. The firm's approach includes value-based physician compensation, physician ownership and proven experience in contracts.

**Address:** 5665 New Northside Drive, Suite 320, Atlanta, GA 30328

**Phone:** (770) 874-6888

**Website:** [www.apollomd.com](http://www.apollomd.com)



### ARTHUR J. GALLAGHER & CO.

Arthur J. Gallagher & Co. is a global risk management and insurance services provider. The company doesn't just sell insurance, though. Its expert advisors specialize by industry and coverage type, and tailor risk management solutions to clients' individual needs.

**Address:** 505 N. Brand Boulevard, Suite 600, Glendale, CA 91203

**Phone:** (818) 539-2300

**Website:** [www.ajg.com](http://www.ajg.com)



### BARNEY & BARNEY/MMA

Barney & Barney, a Marsh & McLennan Insurance Agency LLC company, is a full-service insurance brokerage and consulting firm that has been helping hospitals, physician groups and continuing care organizations with insurance, risk management and employee benefits needs for over 100 years.

**Address:** 9171 Towne Centre Drive, Suite 500, San Diego, CA 92122

**Phone:** (800) 321-4696

**Website:** [www.barneyandbarney.com](http://www.barneyandbarney.com)



### c|a ARCHITECTS

c|a Architects is a technically innovative architecture, planning and interior design corporation dedicated to the design of health care facilities and institutional projects. Detailed, technical and creative, c|a Architects is committed to thoughtful design that creates healing environments.

**Address:** 3633 Long Beach Boulevard, Suite 200, Long Beach, CA 90807

**Phone:** (562) 595-5666

**Website:** [www.c-aARCHITECTS.com](http://www.c-aARCHITECTS.com)

APRIL 5-7, BACARA RESORT & SPA, SANTA BARBARA



## 2017 HASC ANNUAL MEETING APRIL 5-7

*Bacara Resort & Spa, Santa Barbara, California*



### CAP ASSURANCE

CAPAssurance provides superior health care professional liability insurance for hospitals and facilities, backed by an A+ A.M. Best-rated insurance carrier.

**Address:** 333 South Hope Street, 8th Floor, Los Angeles, CA 90071

**Phone:** (213) 473-8673

**Website:** <http://capassuranceprotects.com/>



### COMMERCE BANK

Commerce Bank is a national leader in payments and revenue cycle management, with an enduring commitment to understanding your health care business.

CommerceVantage™ combines the latest in accounts payable technology and payment disbursement to offer innovative solutions that streamline AP processes and create revenue for AP departments without changing current banking relationships.

**Address:** 2986 S. Buena Vista Avenue, Corona, CA 92882

**Phone:** (951) 751-2240

**Website:** [www.commercebank.com](http://www.commercebank.com)



### EMCOR SERVICES MESA ENERGY SYSTEMS

EMCOR Services Mesa Energy Systems is a licensed HVAC maintenance, service, building automation systems services, and commercial HVAC and retrofit contracting company headquartered in Irvine, Calif. EMCOR has 10 local offices serving the Los Angeles, San Diego, San Francisco, Sacramento, Bakersfield and Fresno market areas.

**Address:** 2 Cromwell, Irvine, CA 92618

**Phone:** (949) 254-3373

**Website:** [www.mesaenergy.com](http://www.mesaenergy.com)



### HEALTHCARE BENEFITS ALLIANCE (HBA) TRUST

The Healthcare Benefits Alliance (HBA) Trust offers hospitals and health systems access to group insurance coverage designed exclusively for the health care industry. The HBA Trust covers over 800 health care entities and close to 1 million employees for group life, group short term disability, long term disability and other group benefits.

**Address:** 1099 Eighteenth Street, Suite 2870, Denver, CO 80031

**Phone:** (800) 522-6094

**Website:** [www.alexanderbenefits.com](http://www.alexanderbenefits.com)

APRIL 5-7, BACARA RESORT & SPA, SANTA BARBARA



## 2017 HASC ANNUAL MEETING APRIL 5-7

*Bacara Resort & Spa, Santa Barbara, California*



### HEALTH DIALOG SERVICES CORPORATION

Health Dialog, part of the Rite Aid family of health care companies, provides total population health services to risk bearing organizations such as health plans, providers and self-insured employers. We help clients improve quality of care and reduce health care costs while empowering their individual members to make informed health and wellness decisions. Our integrated, multi-channel health coaching services are powered by best-in-class analytics.

**Address:** 100 Summer Street, Suite 1400, Boston, MA 02110

**Phone:** (617) 406-5200

**Website:** [www.healthdialog.com](http://www.healthdialog.com)



### HEALTHTRUST

HealthTrust is committed to strengthening provider performance and clinical excellence through total spend management solutions that leverage our operator experience, scale and innovation.

**Address:** 1100 Charlotte Avenue, Suite 1100, Nashville, TN 37203

**Phone:** (615) 344-3963

**Website:** [www.healthtrustpg.com](http://www.healthtrustpg.com)



### KEENAN HEALTH CARE

Keenan Health Care provides innovative employee benefit, health care reform, risk management and financial services solutions to California hospitals and physician groups through unique, proprietary programs. Founded in 1972, Keenan is the 17th-largest insurance brokerage and consulting firm in the U.S.

**Address:** 2355 Crenshaw Boulevard, Los Angeles, CA 90501

**Phone:** (310) 212-0363

**Website:** [www.keenan.com/health-care/](http://www.keenan.com/health-care/)



**L.A. Care**  
HEALTH PLAN®

### L.A. CARE HEALTH PLAN

Committed to the promotion of accessible, high quality health care, L.A. Care Health Plan (Local Initiative Health Authority of Los Angeles County) is an independent local public agency created by the State of California to provide health coverage to low-income Los Angeles County residents. With more than 1.9 million members in six product lines, L.A. Care is the nation's largest publicly-operated health plan.

**Address:** 1055 W. 7th Street, 10th Floor Los Angeles, CA 90017

**Phone:** (213) 694-1250

**Website:** [www.lacare.org](http://www.lacare.org)

APRIL 5-7, BACARA RESORT & SPA, SANTA BARBARA





## **MCKESSON**

### **MCKESSON ENTERPRISE INFORMATION SOLUTIONS**

In a rapidly evolving health care ecosystem, McKesson Enterprise Information Solutions is committed to enabling its customers to successfully transform their businesses by helping to enhance the physician experience, simplify information management, become more agile in their operations and transform IT into a strategic asset.

**Address:** 5995 Windward Parkway, Alpharetta, GA 30005

**Phone:** (404) 338-6000

**Website:** [www.mckesson.com](http://www.mckesson.com)

### **MEDICO PROFESSIONAL LINEN**

At Medico we provide linen and laundry services to health care and wellness professionals of all sorts. By making health care our sole focus and priority, we have created a specialization and we have built a reputation we are proud to have. We go that “extra mile” to make our customers happy.

**Address:** 1705 S. Hooper Avenue, Los Angeles, CA 90021

**Phone:** (323) 313-3497

**Website:** [www.medicolinen.com](http://www.medicolinen.com)



MEDICO Professional LINEN SERVICE

## **MOSS ADAMS** LLP

Certified Public Accountants | Business Consultants

### **MOSS ADAMS LLP**

Moss Adams LLP is a leader in assurance, tax, consulting, risk management, transaction and private client services, Moss Adams has a staff of over 2,200 that includes more than 260 partners. The firm focuses on serving public, private, and not-for-profit enterprises across the nation through specialized industry and service teams.

**Address:** 2040 Main Street, Suite 900, Irvine, CA 92614

**Phone:** (949) 221-4000

**Website:** [www.mossadams.com](http://www.mossadams.com)

### **PACIFIC MEDICAL BUILDINGS**

Pacific Medical Buildings (PMB) is an integrated medical office building developer and a health care real estate partner for health systems, hospitals, medical groups and universities. The firm specializes in developing, leasing, and managing medical office buildings, ambulatory care centers, clinics, medical facilities and parking structures.

**Address:** 3394 Carmel Mountain Rd., Suite 200, San Diego, CA 92121

**Phone:** (858) 794-1900

**Website:** [www.pacificmedicalbuildings.com](http://www.pacificmedicalbuildings.com)



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## 2017 HASC ANNUAL MEETING APRIL 5-7

*Bacara Resort & Spa, Santa Barbara, California*

### Sg2, A VIZIENT COMPANY

MDS Consulting has joined Sg2's consulting division to form a powerful strategic consulting practice within Vizient, Inc. This newly combined entity offers capabilities in areas such as value-based care, physician alignment, valuations and transactions, and strategic planning and life sciences strategy – all underpinned by Sg2's unique integration of analytics and expertise to help organizations develop growth strategies that ensure market relevance.

**Address:** 990 W. 190th Street, Suite 200, Torrance, CA 90502

**Phone:** (424) 237-2525

**Websites:** [www.vizientinc.com](http://www.vizientinc.com), [www.mdsconsulting.com](http://www.mdsconsulting.com)



### SHERIDAN HEALTHCARE

Sheridan Healthcare Inc. is among the nation's most experienced multispecialty physician groups. It provides anesthesia services, emergency medicine services, radiology services and women's and children's services to hospitals, health systems and ASCs across the country. Since 1953, the company has continued to build a world-class infrastructure to support its group practices.

**Address:** 7700 West Sunrise Blvd., Plantation, FL 33322

**Phone:** (888) 722-5430

**Website:** [www.sheridanhealthcare.com](http://www.sheridanhealthcare.com)



### SOUND PHYSICIANS

Sound Physicians is a leading health care organization with a proven record of improving quality, satisfaction and financial performance for hospitals and post-acute facilities nationwide. Our high-performance model coupled with more than 2,000 hospitalists, intensivists and transitional care providers are engaged to drive breakthrough results.

**Address:** 1498 Pacific Avenue, Tacoma, WA 98402

**Phone:** (855) 768-6363

**Website:** [www.soundphysicians.com](http://www.soundphysicians.com)



### SUNRx

Based in Bensalem, Pa., SUNRx is the industry innovator in managing 340B programs that expand access to affordable medications, provide financial benefits to the hospital and its uninsured, and that meet the highest levels of regulatory compliance. SUNRx helps health care safety net organizations and their partner contract pharmacies manage discount drugs programs, save money, expand access and generate the resources necessary to serve the nation's uninsured.

**Address:** 3220 Tillman Drive, Suite 100, Bensalem, PA 19020

**Phone:** (267) 525-3430

**Website:** [www.sunrx.com](http://www.sunrx.com)



**APRIL 5-7, BACARA RESORT & SPA, SANTA BARBARA**





**HOSPITAL  
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## 2017 HASC ANNUAL MEETING APRIL 5-7

*Bacara Resort & Spa, Santa Barbara, California*



### VEP HEALTHCARE

VEP Healthcare, Inc. operates emergency departments in 32 hospitals throughout California and five states. Our hospitals partners range from major urban trauma centers to rural community hospitals. We also provide hospitalist services in several California hospitals. Created in 1981, VEP is a democratic medical group owned solely by our practicing physicians, advanced practice clinicians, and office personnel.

**Address:** 1001 Galaxy Way, Suite 400, Concord, CA 94520

**Phone:** (925) 225-5837

**Website:** [www.vephealthcare.com](http://www.vephealthcare.com)

### CONTRIBUTORS

#### ALLSCRIPTS

Allscripts is leading the health care IT movement into tomorrow's value-enabled world. We integrate your information so you can take action across care sites, care teams and even across multivendor EHR systems. Allscripts provides multisite integration – without having to rip-and-replace or rework any of your systems. We work hand in hand with our clients, pioneering comprehensive population health solutions and integrating precision medicine across the care spectrum. We partner with you to enable smarter care delivery for healthier patients, populations and communities.

**Address:** 222 Merchandise Mart Plaza, 20th Floor, Chicago, IL 60654

**Phone:** (817) 821-1079

**Website:** [www.allscripts.com](http://www.allscripts.com)



#### BETA HEALTHCARE GROUP

BETA Healthcare Group (BETA) is the largest professional liability insurer of hospitals in California, providing coverage to more than 200 hospitals and health care facilities. In addition, BETA provides workers' compensation coverage for over 40,000 health care workers in the state. BETA also has a long-established and growing commitment to physicians with BETA providing medical professional liability coverage to nearly 6,000 physicians and more than 50 medical groups.

**Address:** 1443 Danville Boulevard, Alamo, CA 94507

**Phone:** (800) 838-4111

**Website:** [www.betahg.com](http://www.betahg.com)



#### BOULDER ASSOCIATES ARCHITECTS

Boulder Associates has specialized exclusively in health care design since 1983. The firm understands the core issues that concern its clients, from economic and regulatory pressures to operational challenges, and meets them by combining beautiful, innovative design with efficient, cost-effective solutions.

**Address:** 8001 Irvine Center Drive, Suite 730, Irvine, CA 92618

**Phone:** (949) 727-9000

**Website:** [www.boulderassociates.com](http://www.boulderassociates.com)

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**APRIL 5-7, BACARA RESORT & SPA, SANTA BARBARA**



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## 2017 HASC ANNUAL MEETING APRIL 5-7

*Bacara Resort & Spa, Santa Barbara, California*

# HLB

HOOPER, LUNDY & BOOKMAN, PC  
HEALTH CARE LAWYERS & ADVISORS

### HOOPER, LUNDY & BOOKMAN PC

Hooper, Lundy & Bookman PC is the largest law practice in the country dedicated solely to the representation of health care providers and suppliers, including hospitals and hospital systems; physician organizations; long-term care facilities; laboratories; pharmacies; home health agencies; and other businesses and organizations. Our offices are located in Los Angeles, San Francisco, San Diego, Washington, D.C. and Boston.

**Address:** 1875 Century Park East, Suite 1600, Los Angeles, CA 90067

**Phone:** (310) 551-8111

**Website:** [www.health-law.com](http://www.health-law.com)

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Humana is a leading health and well-being company focused on making it easy for people to achieve their best health with clinical excellence through coordinated care. The company's strategy integrates care delivery, the member experience and clinical and consumer insights to encourage behavior change, clinical outreach and wellness.

**Address:** 970 W 180th Street, Suite 810, Torrance, CA 90502

**Phone:** (626) 232-0081

**Website:** [www.humana.com](http://www.humana.com)

MERRITT HAWKINS  
an AMN Healthcare company

### MERRITT HAWKINS

Merritt Hawkins is a premier permanent physician search and consulting firm. Its mission is to create enduring permanent matches between health care organizations and providers seeking to enhance their professional and personal lives. The firm also places allied health professionals in select disciplines.

**Address:** 8840 Cypress Waters Boulevard, Suite 300, Dallas, TX 75019

**Phone:** (800) 876-0500

**Website:** [www.merritthawkins.com](http://www.merritthawkins.com)

# NAVIGANT

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Navigant is a specialized, global professional services firm that helps clients take control of their future. Navigant's professionals apply industry knowledge, technical expertise, and an enterprising approach to help clients build, manage and/or protect their business interests. With a focus on markets and clients facing transformational change and regulatory pressures, our practitioners bring insight that pinpoints opportunities and delivers results.

**Address:** 30 S Wacker St., Suite 3100, Chicago, IL 60606

**Phone:** (312) 583-5700

**Website:** [www.navigant.com](http://www.navigant.com)

APRIL 5-7, BACARA RESORT & SPA, SANTA BARBARA



## 2017 HASC ANNUAL MEETING APRIL 5-7

*Bacara Resort & Spa, Santa Barbara, California*



### PILLSBURY WINTHROP SHAW PITTMAN LLP

Pillsbury's health care industry team advises health care providers, third-party payers, medical device and pharmaceutical manufacturers, and health IT companies on transactional, regulatory, and litigation matters. We provide a one-stop shop to support our clients in all facets of their businesses.

**Address:** 725 S. Figueroa Street, Suite 2800, Los Angeles, CA 90017

**Phone:** (213) 488-7100

**Website:** [www.pillsburylaw.com](http://www.pillsburylaw.com)



### PREMIER, INC.

Premier, Inc. is a leader in the transformation of the health care industry with its breadth and depth in providing health care solutions. Based in Los Angeles, this experienced and seasoned team has a broad and in-depth expertise in the following areas: transactions, valuation services, FMVs, strategic and business planning, strategy activation, population health, bundle payment, service line performance improvement, master planning, service line planning and improvement, co-management partnerships CINs/ACOs, population health performance improvement and other services.

**Address:** 898 N Sepulveda Blvd., Suite 400, El Segundo, CA 90245

**Phone:** (424) 321-6568

**Website:** [www.premierinc.com](http://www.premierinc.com)



### SODEXO HEALTH CARE SERVICES

Sodexo provides quality-of-life services that contribute to individual well-being and organizational performance. In its hospitals' accounts, the firm's on-site services support its clients' objectives as the firm improves comfort, safety and customers' quality of life.

**Address:** 7525 Flower Meadow Drive, San Diego, CA 92126

**Phone:** (858) 229-9815

**Website:** [www.sodexousa.com](http://www.sodexousa.com)



### STRYKER'S PERFORMANCE SOLUTIONS

Performance Solutions, a division of Stryker, partners with hospitals and physician practices to understand the unique needs of each customer to develop and implement customized solutions aimed to help improve quality outcomes, patient satisfaction and profitability. Performance Solutions brings decades of expertise in care redesign, service line development, surgical services optimization and alignment strategies to our partnerships.

**Address:** 350 N Orleans Street, Suite 650S Chicago IL 60654

**Phone:** (800) 616-1406

**Website:** [www.stryker.com](http://www.stryker.com)

APRIL 5-7, BACARA RESORT & SPA, SANTA BARBARA





**HOSPITAL  
ASSOCIATION**  
OF SOUTHERN CALIFORNIA®

**2017 HASC ANNUAL MEETING  
APRIL 5-7**

*Bacara Resort & Spa, Santa Barbara, California*

## **TEAM**Health®

### TEAMHEALTH

TeamHealth is one of the largest providers of outsourced physician staffing solutions for hospitals in the U.S. Approximately 20,000 of TeamHealth's affiliated health care professionals provide emergency medicine, hospital medicine, anesthesia, specialty hospitalists and urgent care services.

**Address:** 265 Brookview Centre Way, Suite 400, Knoxville, TN 37919

**Phone:** (800) 818-1498

**Website:** [www.teamhealth.com](http://www.teamhealth.com)



### VERALON

Veralon is a leading health care consulting firm. Our consultants are trusted advisors to health care leaders, partnering with those leaders to achieve success for their organizations and to transform the health care industry. We offer the expertise and thought leadership of the nation's leading health care strategy firm, combined with outstanding valuation skills and financial capabilities in fully implementing planning recommendations.

**Address:** 1628 John F. Kennedy Blvd., Suite 500, Philadelphia, PA 19103

**Phone:** (877) 676-3600

**Website:** [www.veralon.com](http://www.veralon.com)



### VIZIENT, INC.

MDS Consulting is now Vizient, Inc. With one shared focus, Vizient seeks to solve health care's most pressing challenges. The combined strengths of MDS and Vizient Inc. provide comprehensive transformational strategies needed for the shift to a value-based health care delivery model.

**Address:** 990 W 190th Street, Suite 200, Torrance, CA 90502

**Phone:** (424) 237-2525

**Websites:** [www.mdsconsulting.com](http://www.mdsconsulting.com), [www.vizientinc.com](http://www.vizientinc.com)

**APRIL 5-7, BACARA RESORT & SPA, SANTA BARBARA**