



# HASC Briefs

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## HASC's Modern Pricing and Transparency Initiative Set to Launch with 52 Hospitals

Fifty-two hospitals have registered to participate in HASC's Modern Pricing and Transparency Initiative (MPTI) as they independently implement Modern Pricing.

The kick-off meeting for MPTI will be at HASC on Tuesday, Dec. 16, 9:00 a.m. -12:00 p.m. Presenters include Anne McLeod, Senior Vice President, Health Policy, CHA; Lloyd Bookman, Principal, Hooper, Bookman & Lundy; C.R. Bob Hudson, Senior Vice President/Chief Financial Officer, Henry Mayo Newhall Memorial Hospital, and Trahan Whitten, Principal, Toyon Associates, Inc.

The main objectives of Modern Pricing are:

- Make hospital charges more palatable to consumers and bring charges closer to costs.
- Reduce hospital charges – not revenues.
- Modern Pricing should be budget-neutral to

hospitals and payers.

MPTI will help hospitals implement Modern Pricing in two critical ways:

- Identify critical pathways necessary to successfully implement Modern Pricing by providing hospitals with access to outside expertise, peer-to-peer learning opportunities, sharing of best practices, and encouragement to “press on.” The expertise includes legal, regulatory, operational and reimbursement resources for hospitals to learn from, and lean on.
- Overcome roadblocks to Modern Pricing by educating health plans, CMS, Medi-Cal and other stakeholders about the value of Modern Pricing

**Contact:** Mark Gamble

(213) 538-0760 [mgamble@hasc.org](mailto:mgamble@hasc.org)

## Health Plan Panel Taking Place Nov. 10 at Accountable Care Congress

*Health Plan Perspectives: The Changing Environment of Commercial ACO Arrangements* is taking place as part of the 5<sup>th</sup> National Accountable Care Congress, Nov. 10-12. This session is scheduled for Monday, Nov. 10, 1:45 - 2:45 p.m. at the Hyatt Regency Century Plaza, Los Angeles.

At this plenary panel, get the inside view on how commercial ACOs are adjusting in today's rapidly changing landscape from leaders of some of the biggest health care payers. Panelists include:

- Samuel W. Ho, MD, Executive Vice Presi-

dent and Chief Medical Officer, UnitedHealthcare; President, UnitedHealthcare Clinical Services

- Charles D. Kennedy, MD, Chief Population Health Officer for Healthagen, Aetna
- Samuel R. Nussbaum, MD, Executive Vice President, Clinical Health Policy and Chief Medical Officer, WellPoint Inc.

The session will be moderated by Don Crane, President and CEO, CAPG. Learn more and register at [www.acocongress.com](http://www.acocongress.com).

**Contact:** Mark Gamble

(213) 538-0760, [mgamble@hasc.org](mailto:mgamble@hasc.org)

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## Not Too Late to Reach CHPAC Campaign Goal for 2014

HASC thanks the following member hospitals that have reached or surpassed their 2014 CHPAC campaign goal:

### Los Angeles Region

- Catalina Island Medical Center
- Cedars-Sinai Medical Center
- Centinela Hospital Medical Center
- Citrus Valley Medical Center – Inter-Community Campus
- Encino Hospital Medical Center
- Foothill Presbyterian Hospital
- Henry Mayo Newhall Memorial Hospital
- Long Beach Memorial Medical Center
- Monterey Park Hospital
- Olympia Medical Center
- Pacific Alliance Medical Center

- Pomona Valley Hospital Medical Center
- San Dimas Community Hospital

### Inland Region

- Chino Valley Medical Center
- Desert Valley Hospital
- Menifee Valley Medical Center
- Montclair Hospital Medical Center
- Redlands Community Hospital

### Orange County Region

- College Hospital Costa Mesa
- Garden Grove Hospital and Medical Center
- HealthBridge Children’s Hospital
- HealthSouth Tustin Rehabilitation Hospital
- Huntington Beach Hospital
- Kindred Hospital – Brea

- Kindred Hospital - Westminster
- La Palma Intercommunity Hospital
- Orange Coast Memorial Medical Center
- Saddleback Memorial Medical Center

### Ventura/Santa Barbara Region

- Community Memorial Hospital
  - Ojai Valley Community Hospital
- Hospitals can attempt to reach their goals by referring hospital vendors that share likeminded values in ensuring a healthy business climate for hospitals. New and renewing corporate partners are credited to your hospital’s annual goal. Contribute online at [www.calhospital.org/political-action-committee](http://www.calhospital.org/political-action-committee).

**Contact:** Jennifer Bayer  
(213) 538-0730, [jbayer@hasc.org](mailto:jbayer@hasc.org)

## HASC/FlexEd Partnership Offers Savings for Member Hospitals on Educational Programs

For years now, HASC members have benefitted from the comprehensive educational services for hospitals and health care professionals through an agreement with Flex Ed, which provides onsite education support for more than 45 hospitals in the HASC region.

Flex Ed offers hospitals various contract options that can save hundreds of thousands of dollars per year in payroll expenses through customizable flat-fee monthly services. Flex Ed provides access to more than 100 different instructors of all specialties, thereby helping to keep payroll expenses to a minimum while still having access to education professionals.

The HASC/Flex Ed partnership provides a 10 percent discount for the long-term, flat-fee monthly contract options for in-house, onsite education. There is also a 10 percent discount

for hospitals that sign up strictly for individual classes. In addition, HASC continues to “private label” Flex Ed courses and make them available to the general membership in the HASC regions.

Several clinical and certification courses are offered by Flex Ed include. Additionally, a monthly contract includes customized classes developed as needed by the hospital; support for accreditation surveys and action plans; and coordination of needs assessments and educational plans, skills day, orientations, annual essential updates and more.

For more information on FlexEd, please visit [www.hasc.org/sites/main/files/full\\_introduutory\\_booklet\\_hasc\\_onlyca.pdf](http://www.hasc.org/sites/main/files/full_introduutory_booklet_hasc_onlyca.pdf).

**Contact:** Teri Hollingsworth  
(213) 538-076, [thollingsworth@hasc.org](mailto:thollingsworth@hasc.org)

## HASC Welcomes Atlas Lift Tech as a Business Partner

HASC announces a business partnership with Atlas Lift Tech, a company that combines clinical and operational experience to build effective, low-cost Safe Patient Handling and Movement (SPHM) programs customized to fit individual hospitals’ needs.

Atlas offers the following services:

- Staffing hospital facilities with lift coaches to train and assist hospital personnel
- Implementing procedures that meet new legislated SPHM standards



- Use of Atlas’ iOS-based application to assist hospital staff with SPHM scheduling and tracking of equipment & SPMH tasks
  - Data analysis and reporting capability to support hospital management’s efforts to improve patient care and meet the legislation compliance standards
- For more information, visit [www.atlaslifttech.com](http://www.atlaslifttech.com).

**Contact:** Teri Hollingsworth  
(213) 538-0763, [thollingsworth@hasc.org](mailto:thollingsworth@hasc.org)