

The Financial Value of Your Dues

We hope you find value in the broad range of work your associations do on your behalf to help you care for your communities. We are proud to share some highlights — those that translate into a quantifiable return on your investment — of how we have strengthened California's hospitals and health systems over the past year. As four united associations representing more than 400 hospitals, we have a far more powerful presence nationally, statewide, and locally than any single hospital or system could have on its own.

In 2020, our teams supported your teams in unprecedented ways as you responded to an unprecedented crisis. For just those accomplishments that can be quantified, the highlights here show that, **for every \$1 of dues you paid in 2020, we generated \$480 of value for hospitals and health systems statewide.**

That's solid performance and a solid return. We'll keep it up. Thank you for your continued trust and support.

Bernard Klein, MD

Chair
Hospital Association of
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Chief Executive
Providence Holy Cross
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Association

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Estimated \$8.6 billion in Medi-Cal payments

2019 Hospital Fee Program
CHA's continued leadership of the Hospital Fee Program is expected to generate an estimated \$8.6 billion in Medi-Cal payments to hospitals this year.

COVID-19 RELIEF AND SUPPORT

\$12 billion+ in federal funding

Throughout the pandemic, the hospital associations have lent assistance, expertise, and advocacy to support all aspects of hospital operations — from patient care and data management to finances and employee safety, including:

- Advocating for the **\$5.6 billion** in Provider Relief Funds and **\$6.8 billion** in Medicare Accelerated & Advance Payment Programs California hospitals have received, and distributing to hospitals **\$14.2 million** in federal grants provided to CHA
- Working with state and federal leaders to obtain waivers of licensing and certification requirements
- Advancing hospitals' needs with the Governor's office and Administration

Stopped \$500 million in lost revenue

By halting a budget proposal that would have cut Medi-Cal payments to hospitals by as much as \$500 million per year once fully implemented

\$500 million in cuts to disproportionate share hospitals

By eliminating scheduled cuts to Medicaid disproportionate share hospitals for two years, saving \$500 million for eligible California hospitals

LOCAL & REGIONAL COVID-19 RESPONSE

By helping lead a coordinated regional response to the COVID-19 response, HASC has:

- Secured

\$94 million

for hospitals' COVID-19-related expenses in four of the six counties it serves

- Obtained **2.2 million PPE items** for 36 hospitals in the region through a partnership with the city of Los Angeles
- Advocated for sound public health orders and health care resolutions
- Supported the workforce with an online job portal, childcare initiatives, and access to hotel rooms for front-line workers
- Developed forums to coordinate public health departments, county EMS agencies, elected officials, Medicaid managed care plans, and community stakeholders

QUALITY AND PATIENT SAFETY

\$1.2 billion saved

The Hospital Quality Institute's comprehensive efforts on behalf of hospitals statewide — including initiatives to reduce sepsis mortality and improve maternity outcomes — have resulted in:



110,033 harms avoided



22,256 lives saved



\$1.2 billion savings for hospitals

PROTECTED HOSPITALS' INTERESTS

CHA's advocacy this year resulted in:

- Stopping a bill that would have expanded the Attorney General's power to approve or reject hospital affiliations and mergers
- Defeating a bill that would have banned surprise billing by setting a fixed rate for insurance companies to pay hospitals for out-of-network emergency care
- Helping secure a 6.2% increase in the federal medical assistance percentage during the COVID-19 public health emergency for hospitals that care for Medi-Cal patients