



Examining topics affecting the recruitment and retention of physicians and advanced practice professionals

A resource provided by Merritt Hawkins, the nation's leading physician search and consulting firm and a company of AMN Healthcare (NYSE: AMN), the largest healthcare workforce solutions company in the United States.

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## The Silent Shortage

### A White Paper Examining Supply, Demand and Recruitment Trends in Psychiatry

#### Introduction

Merritt Hawkins, the nation's leading physician search and consulting firm, produces a series of surveys, white papers, speaking presentations and other resources intended to provide insight into physician recruiting, physician supply and demand, physician compensation trends and a range of related topics.

In addition to its own research and analysis, Merritt Hawkins is contracted by third parties to conduct various research projects. Third parties that Merritt Hawkins has partnered with on such initiatives include **The Physicians Foundation, the American Academy of Physician Assistants, the North Texas Regional Extension Center/Office of the National Coordinator for Health Information Technology, the Society for Vascular Surgery, Trinity University, the Indian Health Service, the American Academy of Surgical Administrators, and the Association of Managers of Gynecology and Obstetrics.** Merritt Hawkins also has submitted oral and written expert testimony to **Subcommittees of the Congress of the United States.**

This white paper examines supply, demand, and recruiting trends in the specialty of psychiatry.

#### A Lack of Emphasis

The shortage of physicians in the United States – particularly primary care physicians – has been well documented, with a variety of organizations, including the American Medical Association (AMA), the Health Resources and Services Administration (HRSA), the Association of American Medical Colleges (AAMC), and multiple state medical and specialty societies projecting a doctor deficit.

In March, 2015, the AAMC released a study entitled *The Complexities of Physician Supply and Demand: Projections from 2013 to 2025*. The AAMC concluded in this study that the U.S. will face a deficit of between



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46,000 and 90,400 physicians by 2025. In March, 2017, the AAMC revised its projection, indicating the shortage could reach over 109,000 physicians by 2030. The 2017 AAMC report emphasized that while primary care doctors will be in short supply, the steepest deficits may be among specialist physicians who care for the elderly, including psychiatrists.

The reference in the AAMC physician shortage projections to psychiatrists is welcome because psychiatry often has been overlooked in physician supply discussions.

The lack of emphasis given to the psychiatry shortage is partially rooted in pervasive stigmas about mental illness in the United States. Those suffering from depression and other forms of mental illness frequently are reluctant to discuss their problems, and are often reluctant to seek treatment. While the symptoms of those with heart, lung, orthopedic or other physiological problems typically are readily apparent, the symptoms of those with psychological problems often are not.

In addition, mental illnesses generally cannot be addressed through medical procedures, but only made manageable through long-term treatment with drugs and/or therapy. Hospitals and clinics tend to be procedure oriented, a “cleaner” form of medicine where the appropriate surgery/intervention is performed and the next patient is addressed.

Historically, if government and other payers pay well for a procedure, particular attention is given to that procedure. Cardiology procedures and orthopedic surgery procedures usually fall into this highly desirable “profit center” category. Psychiatry, by contrast, is not a profit center for most hospitals (psychiatric services are not covered by some insurance companies) so such services sometimes are not given a high priority.

As a general rule, mental health problems in the United States, their causes, cures and those who suffer from them, tend to be swept under the carpet.

For these reasons, Merritt Hawkins refers to the dearth of psychiatrists as the “silent shortage.”

Prior to examining supply and demand trends in the specialty, below is a brief history of psychiatry as a medical specialty in the U.S. and the current scope of services provided by psychiatrists.

### **History and Scope of Psychiatry**

A psychiatrist is defined by the American Psychiatric Association (APA) as a medical doctor who specializes in the diagnosis, treatment and prevention of mental health illness, including substance use disorders. A psychiatrist has earned a medical degree (either M.D. or D.O.) in addition to completing a four-year residency program in psychiatry and additional specialized fellowship training as applicable. They are board certified by the American Board of Psychiatry and Neurology, and must be re-certified by written and oral examination every 10 years.



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Psychiatry and inquisition into the human mind has a long-established history in the United States. According to the APA, in 1812 Benjamin Rush, M.D., considered the Father of American Psychiatry, published the first psychiatric textbook in the U.S., called *Inquiries and Observations on Diseases of the Mind*. In 1844, superintendents from the existing 24 mental hospitals met and established the Association of Medical Superintendents of American Institutions for the Insane, considered the precursor association to the APA. Throughout the 19th century, significant work was done to reorient the management and placement of mentally ill patients, emphasizing the movement of “insane” individuals from incarceration and inhumane treatment through the creation of state mental hospitals.

The American Psychiatric Association received its modern name in 1921. The time following saw great advancements for psychiatry in the United States. Somatic therapy methods were introduced into psychiatry in the 1930s, including the use of insulin, metrazol, and electro-convulsive therapy. In 1946, Congress passed the National Mental Health Act, establishing the National Institute for Mental Health and providing federal funds for mental disorder research, training for professionals, and community services for the first time. In 1955, psychoactive drugs were introduced in the United States, with widespread implementation leading to increased discharges from state mental hospitals (a reduction from 560,000 hospital beds and 315 public mental hospitals to 53,000 beds and 230 hospitals over the past half-century). As the APA has moved into the 21st century, continued evaluations on proper treatment protocols, implementation of research, and overall organization have remained a top priority.

*Source: “APA History”, American Psychiatric Association*

Psychiatrists today work in a wide range of specialties and practice settings. Specialties for which certification is granted include:

- ❖ Child and adolescent psychiatry
- ❖ Geriatric psychiatry
- ❖ Forensic (legal) psychiatry
- ❖ Addiction psychiatry
- ❖ Pain medicine
- ❖ Psychosomatic (mind and body) medicine
- ❖ Psych/Family Medicine
- ❖ Pediatrics/Psychiatry
- ❖ Psychiatry/Neurology

Practice settings are wide-ranging for psychiatrists, including community health centers, clinics, private practices, general and psychiatric hospitals, prisons, government and military settings, university medical centers and other settings. About 50% of psychiatrists in the United States work in private practice.



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## A Growing Demand and Focus

The shortage of psychiatrists in the United States is driven in part by a growing need for psychiatric services. Consider:

- ❖ One in every five adults in America experiences some form of a mental illness
- ❖ Nearly one in 20 adults in America (13.6 million) live with a serious mental illness
- ❖ 60% of adults with a mental illness received no mental health services in the previous year
- ❖ Suicide is the 3<sup>rd</sup> leading cause of death in youths ages 10-24, and the 10<sup>th</sup> leading cause of death for adults in the U.S.
- ❖ The average delay between onset of mental health symptoms and intervention is 8-10 years
- ❖ Over \$193 billion dollars in lost earnings a year result from serious mental illness
- ❖ 24% of state prisoners have “a recent history of a mental health condition”

*Source: National Alliance on Mental Illness (NAMI; [www.nami.org](http://www.nami.org))*

In March, 2017, the National Council of Behavioral Health (NCBH) released a report compiled by a 27-member panel of experts drawn from providers, payers, government agencies and psychiatric associations. The report indicates there is a national shortage of psychiatrists that is about to spiral out of control, with 77% of U.S. counties reporting a severe psychiatrist shortage.

Joseph Parks, MD, medical director of the NCBH, was quoted as follows:

*“Two-thirds of primary care physicians report that they have trouble getting psychiatrist services for their patients. So, they go to the emergency rooms. There has been a 42% increase in the number of patients going to the emergency room for psychiatric services in the past three years, but most of them are not staffed with psychiatrists. They try to get into an inpatient bed, but hospitals have been closing their psychiatric units because they can’t find psychiatrists to hire and staff to run them. It is truly becoming a crisis.” (HealthLeaders, March 30, 2017).*

**In June, 2016 it was reported that for the first time the largest share of healthcare spending in the U.S. is on mental health disorders.** An estimated \$201 billion dollars was spent on mental disorders in the U.S. in 2013, the most recent year data is available, followed by heart disease, trauma, cancer and pulmonary conditions (*HealthLeaders, June 14, 2016*).



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Approximately one in five adults in the U.S (43.8 million people, or 18.5% of the population) experience mental illness in a given year, with only 41% receiving mental health services. Among adults with a serious mental illnesses, just 62.9% received health services in the past year, according to the National Alliance on Mental Illness, while nearly one in 20 adults in America -- or 13.6 million people -- live with a serious mental illness. The mental health challenges facing the VA system have been widely noted as they struggle to cope with high incidences of post-traumatic stress syndrome and high suicide rates among veterans.

The **alarming high suicide rate among U.S. military veterans** has placed additional focus on the need for additional psychiatric services. According to the Veterans' Administration, "risk for suicide was 22 percent higher among Veterans when compared to U.S. non-Veteran adults. After adjusting for differences in age, risk for suicide was 19 percent higher among male Veterans when compared to U.S. non-Veteran adult men. After adjusting for differences in age, risk for suicide was 2.5 times higher among female Veterans when compared to U.S. non-Veteran adult women. The current analysis indicates that in 2014, an average of 20 Veterans a day died from suicide." (*U.S. Department of Veterans Affairs. VA Conducts Nation's Largest Analysis of Veteran Suicide. Press Release. July 7, 2016*).

Also putting need for psychiatric services in the national spotlight are **ongoing mass shootings** perpetrated by assailants with mental health challenges and disorders.

### Problems Surface in the ED

In March of 2017, the Agency for Healthcare Research and Quality (AHRQ), a branch of the Department of Health and Human Services (HHS) released a statistical brief likely to cause consternation among providers of behavioral health services.

According to the brief, emergency department visits by adults with suicidal thoughts more than doubled from 2006 to 2013. On average, these visits rose by 12% each year over the seven year period.

By 2013, 1% of all adult ED visits were related to suicidal thoughts, up from 0.4% in 2006. In 2013, over 71% of ED visits linked to suicidal thoughts resulted in a hospital admission, compared to 19% of all other types of ED visits. The average length of stay for suicidal patients increased from 5.1 days to 5.6 days. The cost of these visits and subsequent hospitalizations rose from \$600 million in 2006 to \$2.2 billion in 2013.

The following comments are taken from a report completed by the National Council Medical Director Institute, an organization of mental health and drug addiction providers:

*"In hospital EDs, lack of access to psychiatric services stands out among all other medical diagnoses, averaging up to 23 hours for some dispositions. The resulting extended waits have impacts on the full scope of care in the ED that, at times, can reduce access in the ED for more acute medical presentations and lead to poorer outcomes for psychiatric patients.*



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*The shrinking number of inpatient psychiatric services has become a significant obstacle to improved access. Beds have been eliminated due to lower rates of reimbursement compared to other medical/surgical procedures and due to difficulty recruiting psychiatrists to staff the inpatient units.*

*The pool of psychiatrists working with public sector and insured populations declined by 10 percent from 2003-2013. Aging of the current workforce, low rates of reimbursement, burnout, burdensome documentation requirements and restrictive regulations around sharing clinical information necessary to coordinate care are some of the reasons for the shrinkage.”*

*Source: The Psychiatric Shortage: Causes and Solutions. National Council Medical Director Institute. March 28, 2017*

## Rising Rates of Recruitment

Merritt Hawkins, the largest physician search firm in the U.S. conducting approximately 3,200 physician search assignments each year, has seen demand for psychiatrists increase significantly among its clients over the last decade.

In the 12-month period between April 1, 2016 and March 31, 2017, psychiatry was Merritt Hawkins’ second most requested search assignment, trailing only family medicine on the list of most in-demand medical specialties (see *Merritt Hawkins 2017 Review of Physician and Advanced Practitioner Recruiting Incentives*). This was the second consecutive year that psychiatry has occupied the second spot on the list. Ten years ago, psychiatry ranked 9<sup>th</sup> among Merritt Hawkins’ most requested searches (see below):

### Merritt Hawkins Top Ten Most Requested Physicians by Specialty

2017	2007
Family Medicine	Family Medicine
<b>Psychiatrist</b>	Internal Medicine
Internal Medicine	Hospitalist
OB/GYN	Radiologist
Hospitalist	Orthopedic Surgeon
Emergency Medicine	Cardiologist
Dermatologist	General Surgeon
Radiologist	Emergency Medicine
Pediatrics	<b>Psychiatrist</b>
Urgent Care	Gastroenterologist

Recruiting psychiatrists, particularly into inpatient psychiatric service settings, is extremely difficult and is considered by Merritt Hawkins to be one of the most difficult, if not the most difficult, physician search



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assignments in the market today.

## Uneven Distribution

There are currently approximately 30,451 psychiatrists in active practice in the U.S. A distribution by state can be seen below, with the top 5 most populous states of California, New York, Texas, Pennsylvania and Florida comprising 41% of all psychiatrists and 37% of the general population.

<u>State</u>	<u>Number of Psychiatrists</u>	<u>Percentage of Psychiatrists</u>	<u>Percentage of U.S. Population</u>
California	4,535	14.9%	12.1%
New York	3,342	11.0%	6.1%
Texas	1,644	5.4%	8.7%
Florida	1,517	5.0%	6.4%
Massachusetts	1,399	4.6%	2.1%
Pennsylvania	1,362	4.5%	3.9%
Illinois	1,151	3.8%	3.9%
New Jersey	1,021	3.4%	2.8%
Ohio	902	3.0%	3.6%
North Carolina	874	2.9%	3.2%
Maryland	864	2.8%	1.9%
Virginia	797	2.6%	2.6%
Michigan	792	2.6%	3.1%
Georgia	725	2.4%	3.2%
Connecticut	606	2.0%	1.1%
Washington	584	1.9%	2.3%
Arizona	553	1.8%	2.2%
Missouri	478	1.6%	1.9%
Colorado	465	1.5%	1.7%
Minnesota	456	1.5%	1.7%
Tennessee	451	1.5%	2.1%
Wisconsin	428	1.4%	1.8%
Oregon	406	1.3%	1.3%
Indiana	354	1.2%	2.0%
South Carolina	350	1.1%	1.5%
Louisiana	348	1.1%	1.4%



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Kentucky	287	0.9%	1.4%
Alabama	279	0.9%	1.5%
Oklahoma	269	0.9%	1.2%
Kansas	220	0.7%	0.9%
Washington, D.C.	198	0.7%	0.2%
New Mexico	191	0.6%	0.6%
Arkansas	188	0.6%	0.9%
Rhode Island	181	0.6%	0.3%
Utah	178	0.6%	1.0%
Iowa	176	0.6%	1.0%
Maine	173	0.6%	0.4%
Nevada	171	0.6%	0.9%
Hawaii	162	0.5%	0.4%
New Hampshire	153	0.5%	0.4%
Mississippi	145	0.5%	0.9%
West Virginia	120	0.4%	0.6%
Nebraska	114	0.4%	0.6%
Vermont	105	0.3%	0.2%
Idaho	70	0.2%	0.5%
Delaware	70	0.2%	0.3%
Montana	69	0.2%	0.3%
Alaska	66	0.2%	0.2%
South Dakota	57	0.2%	0.3%
North Dakota	57	0.2%	0.2%
Wyoming	32	0.1%	0.2%

*Source: American Medical Association (AMA) Master File/MMS*

Distribution of psychiatrists can also be displayed on a per capita basis. The average nationwide is 9.35 psychiatrists per 100,000 people. A breakdown by state is below:

<u>State</u>	<u>Psychiatrists/100,000</u>
Washington, D.C.	28.53
Massachusetts	20.39
Rhode Island	17.08
Connecticut	16.89
New York	16.84



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Vermont	16.84
Maryland	14.28
Maine	12.95
California	11.47
New Hampshire	11.39
Hawaii	11.35
New Jersey	11.34
Pennsylvania	10.64
Oregon	9.80
Virginia	9.41
New Mexico	9.15
Illinois	8.99
Alaska	8.92
North Carolina	8.51
Colorado	8.29
Minnesota	8.18
Michigan	7.95
Washington	7.89
Arizona	7.88
Missouri	7.82
Ohio	7.74
Kansas	7.55
North Dakota	7.55
Louisiana	7.43
Wisconsin	7.39
Delaware	7.28
Florida	7.23
South Carolina	6.97
Georgia	6.95
Oklahoma	6.84
Tennessee	6.72
West Virginia	6.61
Montana	6.57
South Dakota	6.55
Kentucky	6.44
Arkansas	6.26



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Nebraska	5.94
Texas	5.81
Utah	5.74
Alabama	5.72
Nevada	5.70
Iowa	5.59
Wyoming	5.52
Indiana	5.31
Mississippi	4.86
Idaho	4.08
<b>National Average</b>	<b>9.35</b>

*Source: AMA Master File/MMS*

As these numbers demonstrate, psychiatrists are not evenly distributed throughout the country, with considerably more psychiatrists concentrated in the Northeast, historically the location of the preponderance of training programs.

According to the late Richard “Buz” Cooper, M.D. of the University of Pennsylvania, a noted national authority on physician supply, distribution and utilization, a population of 100,000 can support 14.7 psychiatrists, or one for every 6,800 people (this is a national average and may vary based on the economic, demographic and healthcare considerations of local areas). As the numbers above indicate, all but six states fall below this average.

## Shortage Areas for Mental Health

The United States is currently facing a mental illness coverage crisis, one in which a large percentage of the population is suffering from mental illness, and current resources available drastically underserve those in need. As indicated by the National Alliance on Mental Illness (NAMI), nearly 44 million adults experience mental illness in a year, with 60% of those adults receiving no mental health services in the previous year. In addition, 50% of youths ages 8-15 with a mental illness received no health services in the previous year. This lack of treatment leads to real consequences, including lost income/production, unemployment, homelessness, and harmful behaviors that can lead to suicide.

There are currently 3,968 mental health care health professional shortage areas in the U.S., and more than 50% of the country does not have the necessary amount of practitioners to meet the needs of their area. Below is a list of all 50 states showing the percent of mental health care need that is met per state. The list was compiled by the Kaiser Family Foundation. The percent of need met is computed by dividing the number of psychiatrists available to serve the population of the area, group, or facility by the number of psychiatrists



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that would be necessary to eliminate the mental health HPSA (based on a ratio of 30,000 to 1 psychiatrist or 20,000 to 1 where high needs are indicated).

### Percent of Mental Health Need Met Per State

<u>Location</u>	<u>Total Mental Health Care HPSA Designations</u>	<u>Percent of Need Met</u>	<u>Practitioners Needed to Remove HPSA Designation</u>
Alabama	51	45.6%	83
Alaska	63	22.7%	8
Arizona	95	24.1%	204
Arkansas	43	63.3%	33
California	339	43.9%	167
Colorado	62	76.5%	23
Connecticut	28	32.0%	63
Delaware	10	25.6%	6
District of Columbia	9	59.8%	3
Florida	143	49.8%	83
Georgia	91	42.3%	123
Hawaii	27	64.0%	4
Idaho	36	58.0%	24
Illinois	123	69.5%	71
Indiana	53	43.4%	106
Iowa	67	60.8%	30
Kansas	63	56.5%	17
Kentucky	90	72.0%	34
Louisiana	109	41.6%	83
Maine	51	35.8%	8
Maryland	49	66.3%	32
Massachusetts	57	55.0%	19
Michigan	191	41.4%	73
Minnesota	59	61.4%	30
Mississippi	41	77.8%	59
Missouri	83	69.1%	89
Montana	69	25.5%	21
Nebraska	75	76.3%	9
Nevada	31	59.2%	44



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New Hampshire	19	94.9%	1
New Jersey	31	71.9%	4
New Mexico	63	29.5%	45
New York	147	43.1%	120
North Carolina	88	52.2%	25
North Dakota	50	83.1%	9
Ohio	97	56.6%	59
Oklahoma	108	25.2%	64
Oregon	75	50.5%	44
Pennsylvania	116	61.9%	37
Rhode Island	10	100.0%	0
South Carolina	46	55.0%	40
South Dakota	49	15.2%	22
Tennessee	63	38.6%	88
Texas	333	46.8%	193
Utah	37	62.9%	47
Vermont	23	NSD	NSD
Virginia	50	61.0%	35
Washington	112	40.4%	71
West Virginia	83	66.1%	22
Wisconsin	103	20.8%	212
Wyoming	16	73.9%	6

*Source: Henry J. Kaiser Family Foundation*

As these numbers indicate, only half of all states have met 50% or more of their mental health care need, while some states have not met even a quarter of their need. Merritt Hawkins reported in its April, 2015 study *The Physician Workforce in Texas*, conducted on behalf of the North Texas Regional Extension Center, that 185 counties in Texas have no general psychiatrist.

The March, 2017 report by the National Council Medical Director Institute referenced above indicates the following:

*Moreover, the (psychiatric) workforce is unevenly distributed geographically across the country. Seventy-seven percent of counties are underserved and 55 percent of states have a “serious shortage” of child and adolescent psychiatry. Even in urban and suburban geographic areas with adequate ratios of psychiatrists, the supply of psychiatrists who work in inpatient and outpatient psychiatric facilities has been reduced by psychiatrists who practice exclusively in cash-only private practices. These practitioners now make up 40 percent of the workforce, the second highest among medical specialties after*



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dermatologists.

*Source: The Psychiatric Shortage: Causes and Solutions. National Council Medical Director Institute. March 28, 2017*

## Aging Outlook/Limited New Supply

Psychiatrists are on average among the oldest types of physicians in the U.S. Of the 30,451 active psychiatrists, 59% are 55 years of age or older, placing psychiatrists third on the list of the oldest types of physicians (see below).

### Percent of Physicians 55 and Older

<b>Specialty</b>	<b>Percentage</b>
Pulmonology	73%
Oncology	66%
Psychiatry	59%
Cardiology	54%
Orthopedic Surgery	52%
Neurology	50%
General Surgery	48%
Ophthalmology	48%
Urology	48%
Radiology	47%
Gastroenterology	45%
Neurological Surgery	45%
Otolaryngology	45%
Anesthesiology	44%
Dermatology	43%
Hematology/Oncology	41%
Internal Medicine	40%
Vascular Surgery	40%
Family Practice	38%
Obstetrics/Gynecology	38%
Pediatrics	38%
Emergency Medicine	34%
Nephrology	34%



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*Source: AMA Physician Master File*

Given the large percentage of psychiatrists over the age of 55, it can be anticipated that many psychiatrists will retire in the near future. This reduced workforce creates a premium on increasing psychiatrist supply through graduate medical education (GME). However, when looking at the state of GME for psychiatry, the numbers reveal a concerning state of affairs.

According to the APA Resident Census for 2013-14, there were 1,037 residents entering their final year of residency training for general psychiatry programs for the 2013-2014 year. Below is a breakdown by year in general psychiatry residency program:

<u>Year in Residency Program</u>	<u>Number of Residents</u>	<u>Percentage of Residents</u>
1	1,261	25.3%
2	1,340	26.9%
3	1,332	26.8%
4	1,037	20.8%
5 or Over	9	0.2%

*Source: APA Resident Census, Characteristics and Distribution of Psychiatry Residents in the U.S. 2013-2014*

Total resident enrollment in psychiatry programs (including specialty programs) shows a majority of residents are enrolled in general psychiatry programs (82.5%), with child and adolescent psychiatry comprising the second largest percentage of residents (14.2%). Below is a breakdown of program specialties:

<u>Program Specialty</u>	<u>Total number of Residents</u>	<u>Percentage of Residents</u>
Psychiatry	4,979	82.5%
Child and adolescent psychiatry	859	14.2%
Addiction psychiatry	64	1.1%
Forensic psychiatry	66	1.1%
Geriatric psychiatry	64	1.1%
Total	6,032	

*Source: APA Resident Census, Characteristics and Distribution of Psychiatry Residents in the U.S. 2013-2014*

Based on the data above, it can be projected that an average of 1,243 psychiatrists will complete GME programs for general psychiatry each year from 2014-2017, with 6,032 psychiatrists total completing GME programs over those years. With 59% of the active psychiatrist population at 55 years of age or older (12,486



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psychiatrists) there is a potential in the near future to have more psychiatrists leaving the specialty per year than entering.

Though in recent years a growing number of medical students have selected psychiatry as a specialty, the number of resident training positions for psychiatrists remains limited. Medical residency positions as a whole have grown only moderately and not in proportion to population growth since a cap was placed on federal funding for physician training in 1997. There is no current prospect for a significant increase in graduate medical education spending, as the several bills that have been introduced in Congress that would remove the cap have gone nowhere. However, in a sign of progress, from 2010 to 2015, the number of new psychiatry residents grew by 5.3% (*Addressing the Escalating Psychiatry Shortage. AAMC News. February 13, 2018*).

## Addressing the Challenge

Although the Affordable Care Act (ACA) included provisions to increase mental health coverage, the current results are mixed. In 2008, the Obama administration passed the Mental Health Parity and Addiction Equity Act of 2008, requiring insurance companies to offer the same amount of coverage for mental health/substance abuse disorders as medical procedures. Under this law, insurance plans must cover 10 Essential Health Benefits, including mental health disorders. However, the specific services covered by each category are not specified, and may vary largely from state to state (*See Obamacare Hasn't Propelled Mental Health Treatment, US News, October 2014*). In addition, the fate of the ACA under the Trump administration currently is in doubt.

Some states, such as Texas, Wisconsin and Alaska, have programs in place that financially reward psychiatrists for practicing in underserved areas. Through two new medical schools, Wisconsin is adding ten new psychiatry residents positions by 2017. In February, 2015, Wisconsin initiated the Child Psychiatrist Consultation Program in which child psychiatrists are on-call through phone or email to consult with primary care physicians.

In addition, Illinois, New Mexico and Louisiana are the first states to pass laws allowing psychologists to prescribe pharmacological drugs (in at least the case of Illinois, they can only do so in cooperation with a physician). In addition, mental health and psychiatric nurse practitioners and physicians assistants also may take on more of the mental health workload. The increased use of telemedicine also shows promise as a way to deliver mental health services to high-need areas.

## Conclusion

As discussed previously, mental healthcare in the United States is not treated in the same way that physical



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healthcare typically is treated. While other medical specialties such as cardiology and orthopedic surgery offer healthcare providers profit center-based care where patient illnesses can be treated with medical procedures or tangible interventional care, mental health coverage often requires long-term management without a defined “cure” that often is not profitable. Thus, mental healthcare is not as desirable a service line for many hospitals and other providers as are other specialties.

In addition, the current supply of psychiatrists in the U.S. is not in balance with the growing demand for psychiatric services. There are currently approximately 30,451 psychiatrists in active patient care in the U.S., of whom 59% are 55 years of age or older, and a wave of retirements in the specialty is imminent.

Despite these trends, the dearth of psychiatrists continues to fly under the radar and remains a “silent shortage.”



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## About Merritt Hawkins

Established in 1987, Merritt Hawkins is the leading physician search and consulting firm in the United States and is a company of AMN Healthcare (NYSE: AMN), the largest healthcare workforce solutions organization in the nation. Merritt Hawkins' provides physician and advanced practitioner recruiting services to hospitals, medical groups, community health centers, telehealth providers and many other types of entities nationwide.

The thought leader in our industry, Merritt Hawkins produces a series of surveys, white papers, books, and speaking presentations internally and also produces research and thought leadership for third parties. Organizations for which Merritt Hawkins has completed research and analysis projects include **The Physicians Foundation, the Indian Health Service, Trinity University, the American Academy of Physician Assistants, the Association of Academic Surgical Administrators, and the North Texas Regional Extension Center.**

This is one in a series of Merritt Hawkins' white papers examining a variety of topics directly or indirectly affecting the recruitment and retention of physicians and advanced practice professionals, including physician assistants (PAs) and nurse practitioner (NPs).

Additional Merritt Hawkins' white papers include:

- ❖ The Growing Use and Recruitment of Hospitalists
- ❖ Ten Keys to Enhancing Physician/Hospital Relations: A Guide for Hospital Leaders
- ❖ Rural Physician Recruiting Challenges and Solutions
- ❖ Psychiatry: "The Silent Shortage"
- ❖ Nurse Practitioners and Physician Assistants: Supply, Distribution, and Scope of Practice Considerations
- ❖ The Physician Shortage: Data Points and State Rankings
- ❖ Physician Supply Considerations: The Emerging Shortage of Medical Specialists
- ❖ The Economic Impact of Physicians
- ❖ Ten Keys to Physician Retention
- ❖ Trends in Incentive-Based Physician Compensation

For additional information about Merritt Hawkins' services, white papers, speaking presentations or related matters, contact:

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